

2026 Quarterly Procurement & MCUB Spend



Robert Carey, Deputy Chief Procurement Officer
Ashanti Payne, Director, Office of Civil Rights and Small Business Programs

Procurement Summary Information

2026 Quarter 2

All Procurements

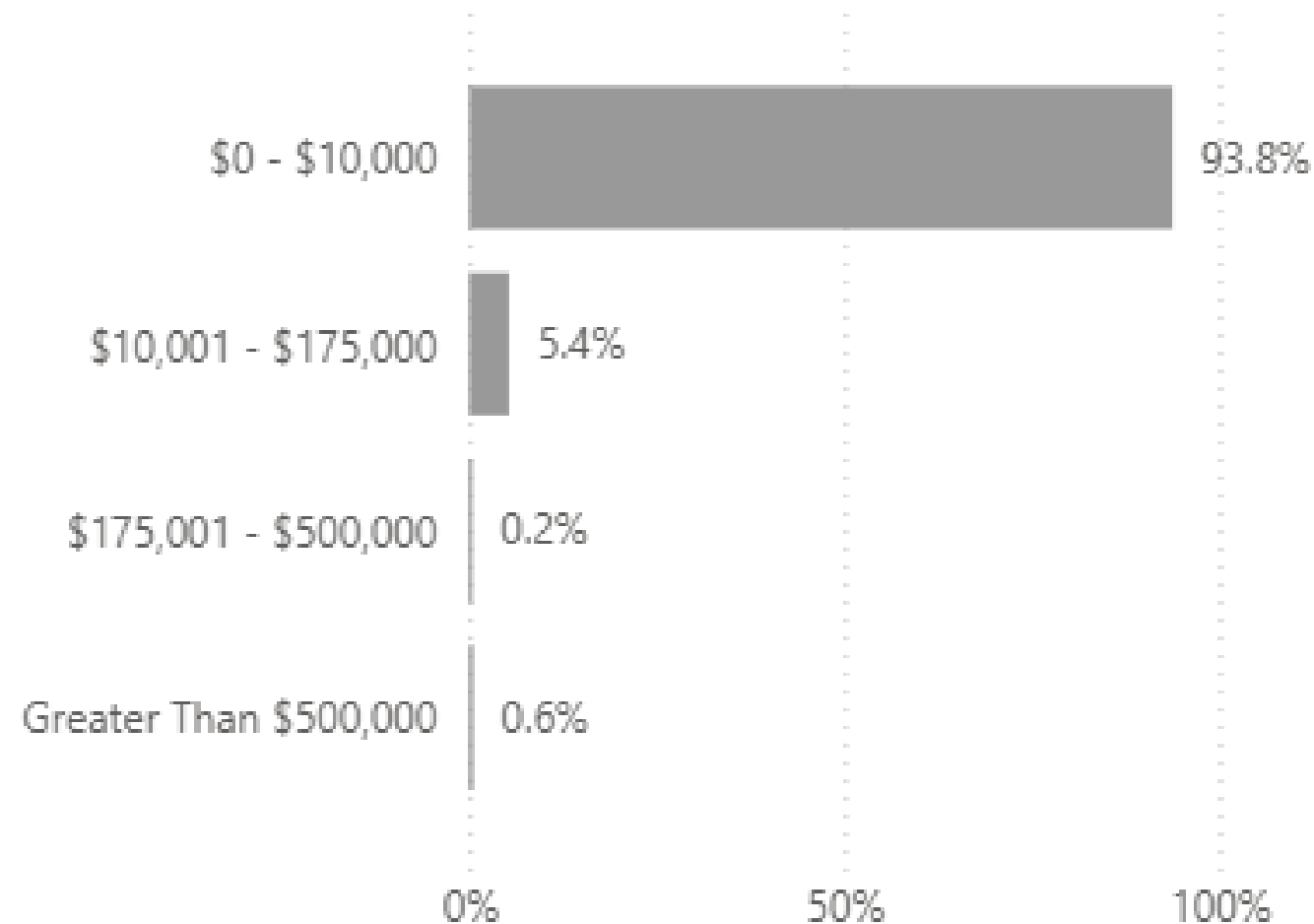
Dollar Amount Range	Number of Procurements		Percent Value #	Percent Value \$	Total Value \$	
	Second Quarter	YTD	Second Quarter	Second Quarter	Second Quarter	YTD
\$0 - \$10,000	10,100	20,261	94%	1.3%	\$10,201,969	\$20,043,430
\$10,001 - \$175,000	579	1,198	5.4%	2.2%	\$17,712,354	\$37,155,798
\$175,001 - \$500,000	25	57	.2%	.9%	\$7,341,024	\$16,977,042
Greater Than \$500,000	63	89	.4%	95.6%	\$754,322,341	\$962,439,895
Grand Total	10,767	21,605	100%	100%	\$789,577,688	\$1,036,616,165

Procurement Summary Information

2026 Quarter 2

All Procurements

% of Procurements by Dollar Range

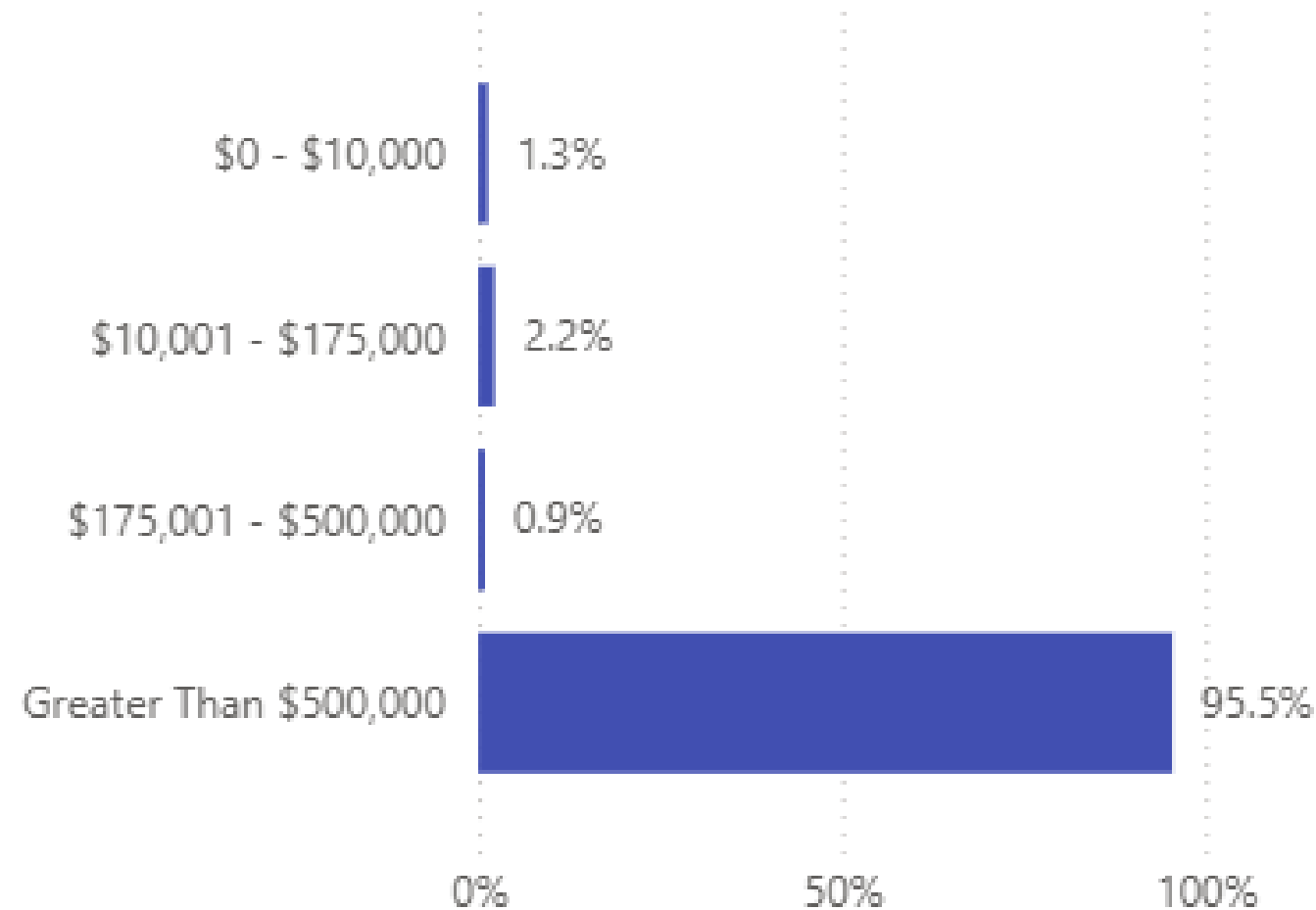


Procurement Summary Information

2026 Quarter 2

All Procurements

% of Total Value by Dollar Range



Procurement Summary Information

2026 Quarter 2

Small Procurements up to \$175,000

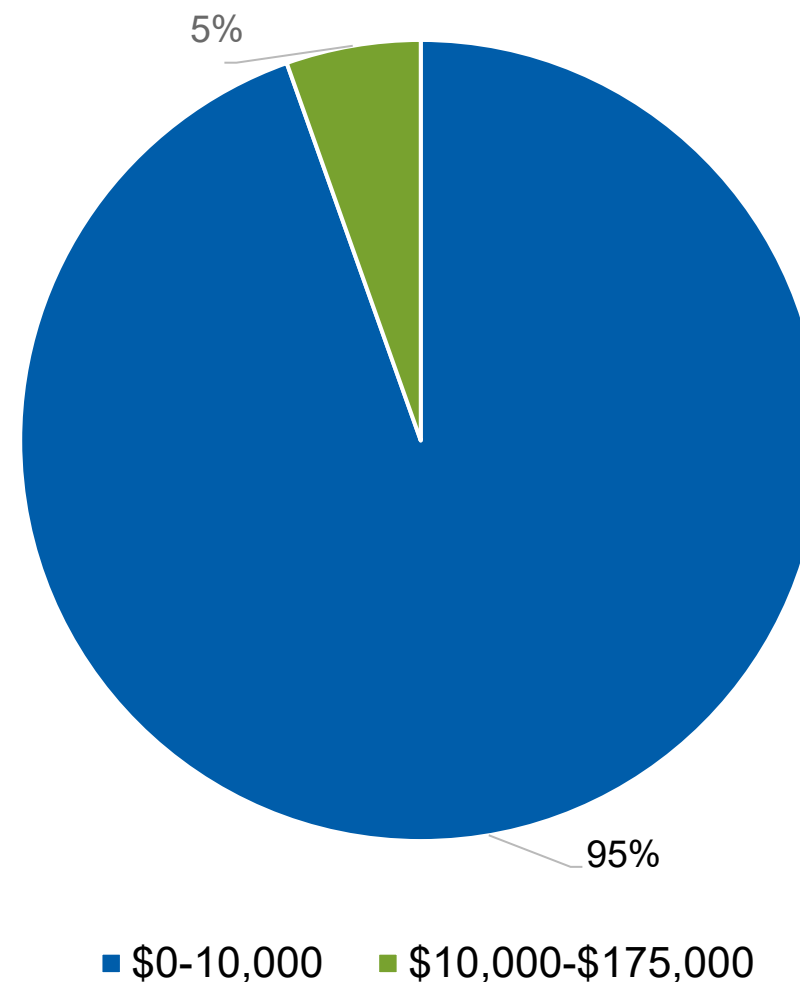
Dollar Amount Range	Number of Procurements	Percent Value \$	Total Value \$
Micro Purchase Orders \$0 - \$10,000	10,100	36.5%	\$10,201,969
Purchase Orders \$10,000.01- \$175,000	579	63.5%	\$17,712,354
Grand Total	10,679	100%	\$27,914,323

Procurement Summary Information

2026 Quarter 2

Small Procurements up to \$175,000

Small Procurements by # of Transactions Q2-2026

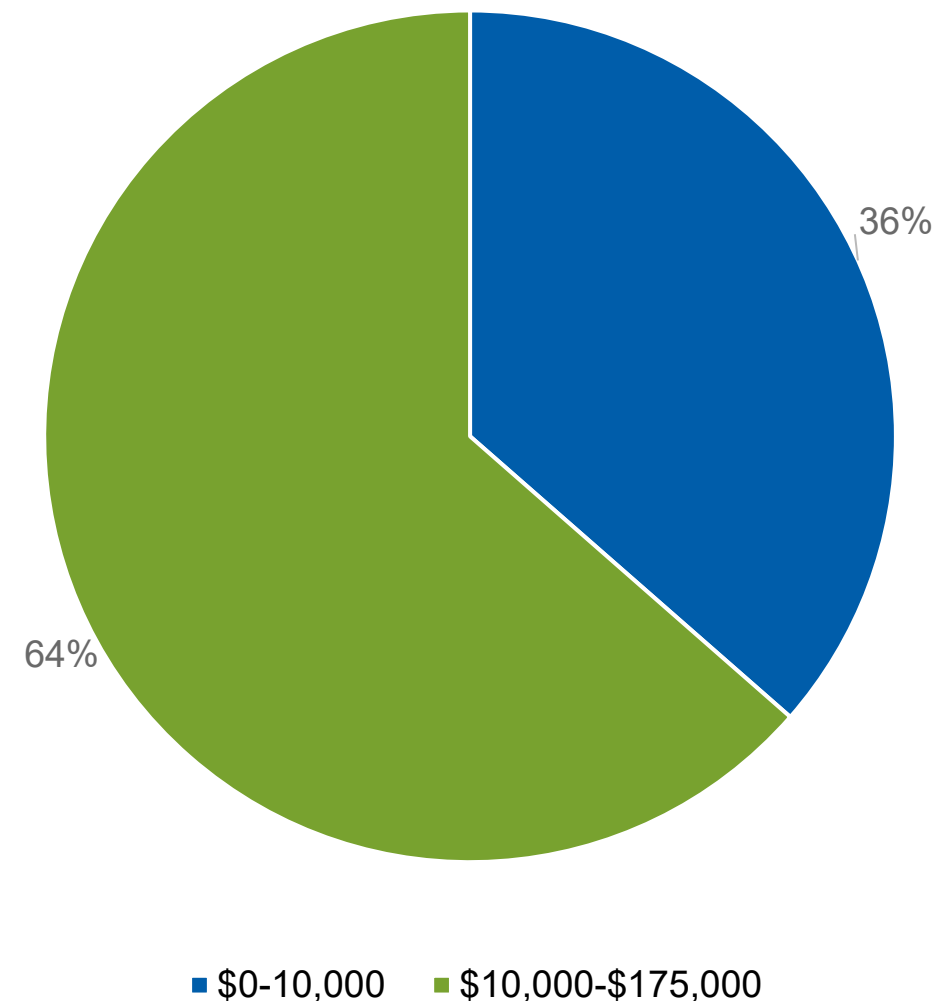


Procurement Summary Information

2026 Quarter 2

Small Procurements up to \$175,000

Small Procurements by Value Q2-2026



Procurement Summary Information

2026 Quarter 2

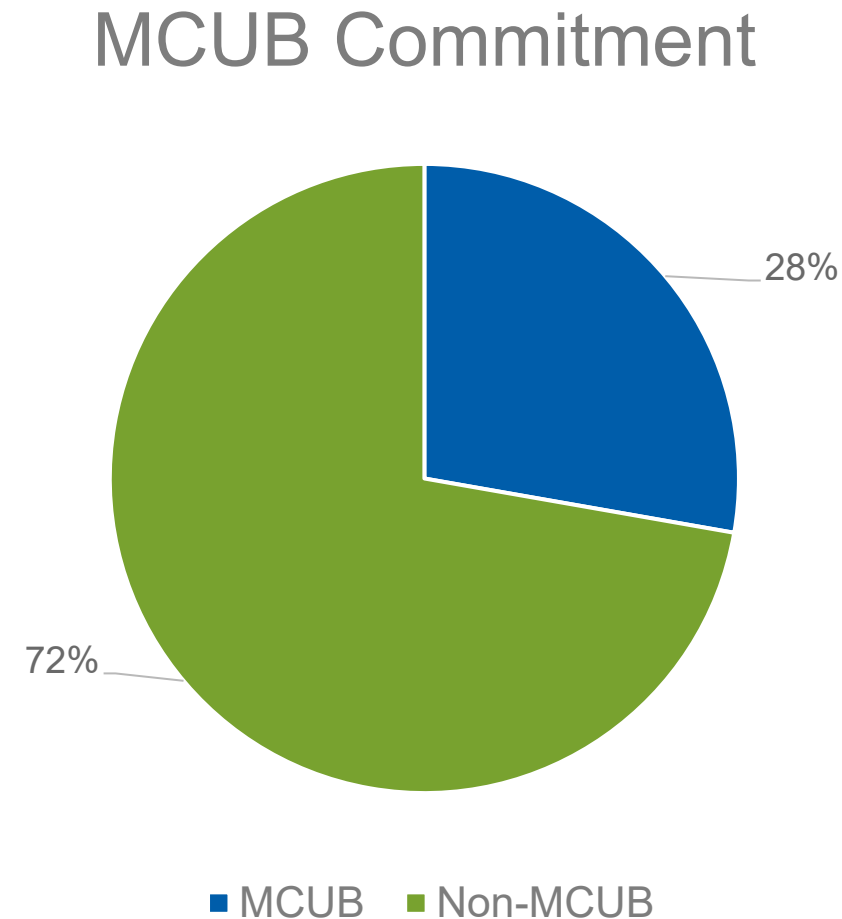
MCUB Commitments for Small Procurements- Up To \$175,000

	Number of Procurements	Percent Value \$	Total Value \$
Purchase Orders to MCUBs	1,206	27.8%	\$7,749,291
Purchase Orders to Non MCUBs	9,473	72.2%	\$20,165,032
Grand Total	10,679	100%	\$27,914,323

Procurement Summary Information

2026 Quarter 2

MCUB Commitments for Small Procurements- Up To \$175,000



Procurement Summary Information

2026 Quarter 2

Quarterly Comparison

Small Procurements Less Than \$175,000

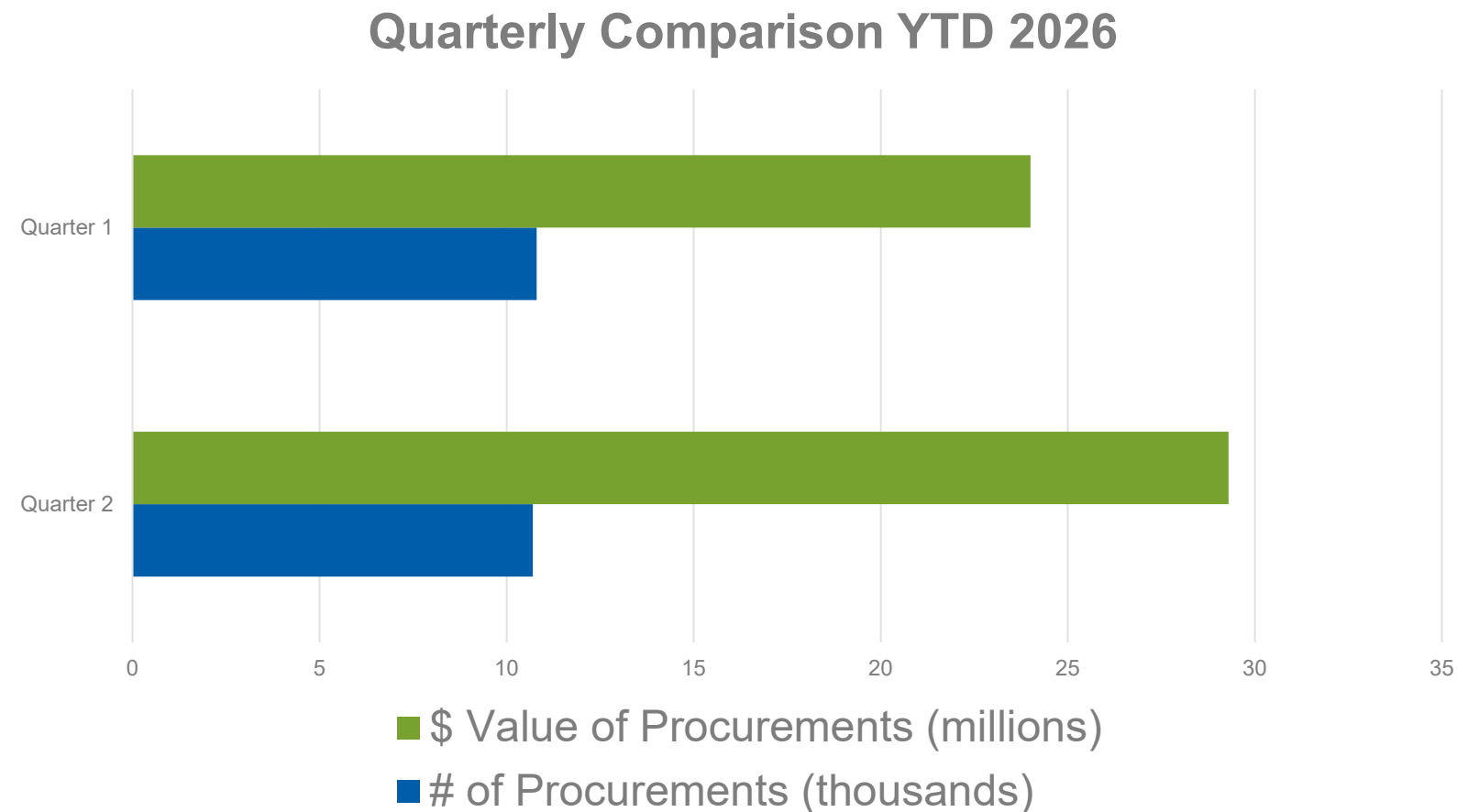
	Number of Procurements	Percent #	Total Value \$	Percent \$
Quarter One	10,780	50.2%	\$29,284,905	51.2%
Quarter Two	10,679	48.8%	\$27,914,323	48.8%
Year To Date	21,459	100%	\$57,199,228	100%

Procurement Summary Information

2026 Quarter 2

Quarterly Comparison

Small Procurements Less Than \$175,000



Procurement Summary Information

2026 Quarter 2

Contracts Greater than \$175,000

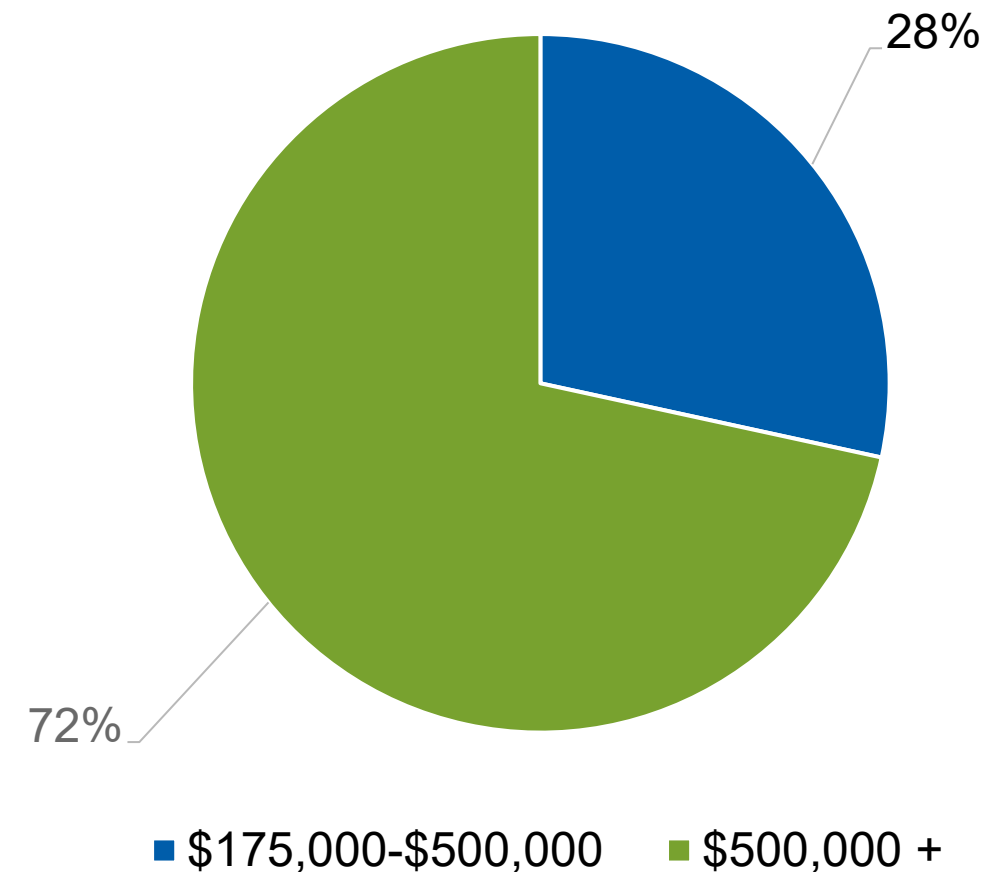
Dollar Amount Range	Number of Contracts	Percent Value \$	Total Value \$
\$175,000.01 - \$500,000	25	1%	\$7,341,024
Greater than \$500,001.01	63	99%	\$754,322,341
Grand Total	88	100%	\$761,663,365

Procurement Summary Information

2026 Quarter 2

Contracts Greater than \$175,000

Contracts by # of Transactions
Q2-2026

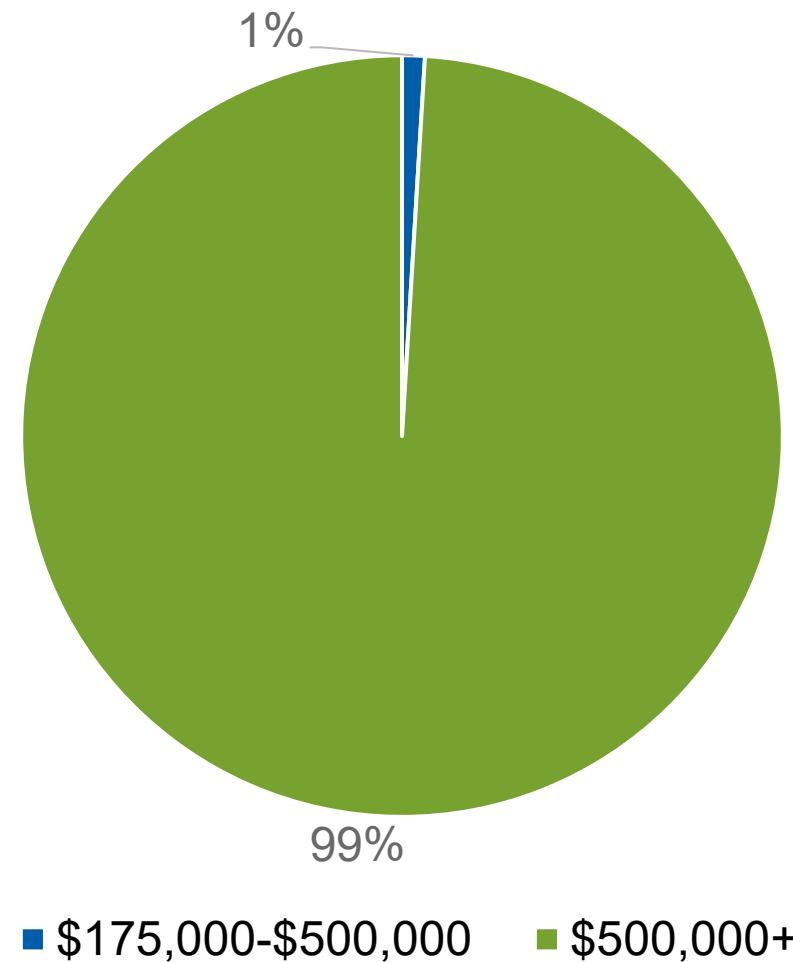


Procurement Summary Information

2026 Quarter 2

Contracts Greater than \$175,000

Contracts by \$ Value Q2-2026



Procurement Summary Information

2026 Quarter 2

Contracts Greater than \$175,000

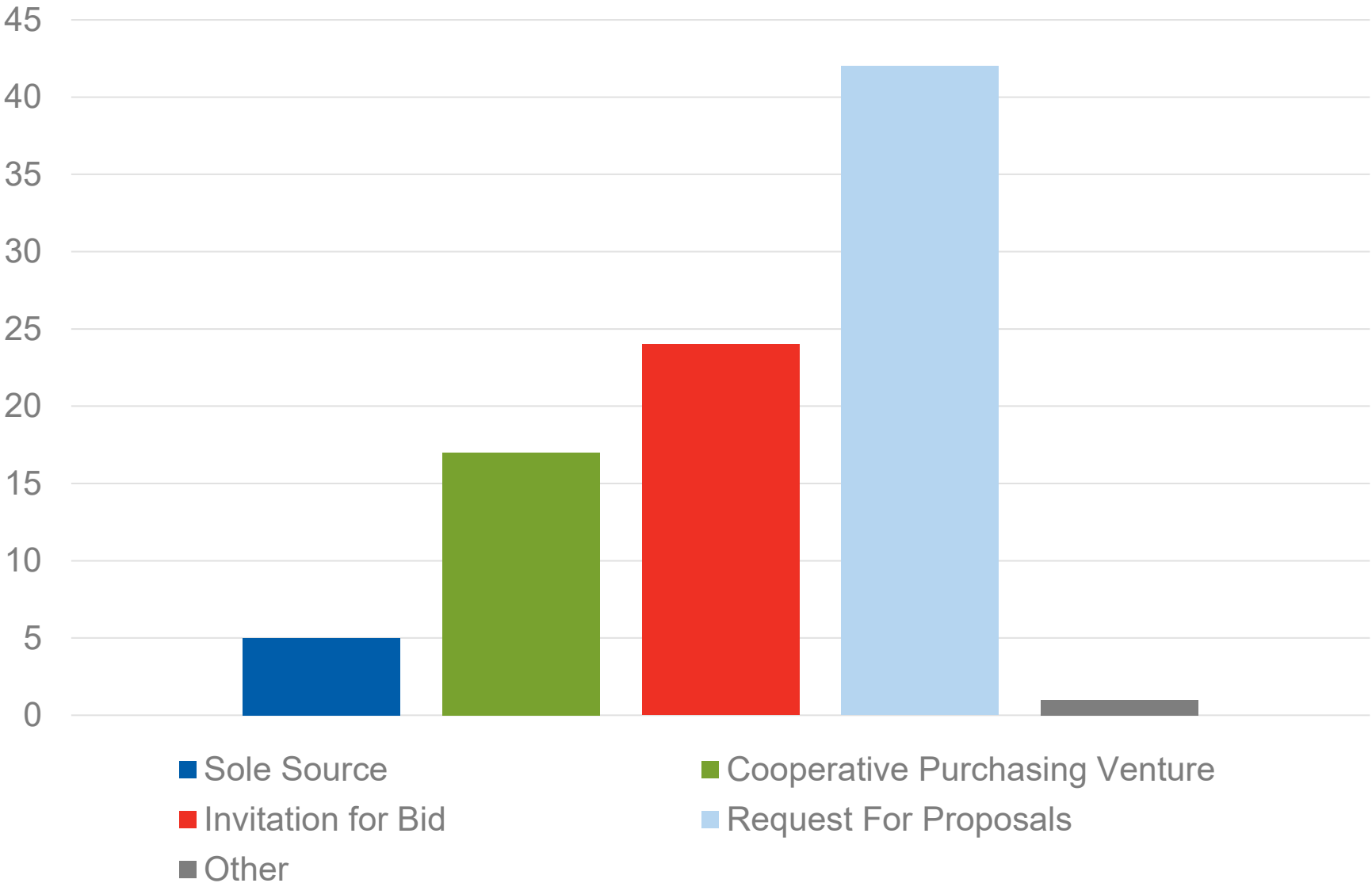
Solicitation Method	Number of Contracts	Percent Value \$	Total Value \$
Sole Source	5	.6%	\$4,209,797
Cooperative Purchasing Venture	17	1.2%	\$9,438,668
Invitation for Bids	24	10%	\$76,181,956
Request for Proposals	42	88%	\$670,601,695
Other	1	.2%	\$1,231,250
Grand Total	89	100%	\$761,663,366

Procurement Summary Information

2026 Quarter 2

Contracts Greater than \$175,000

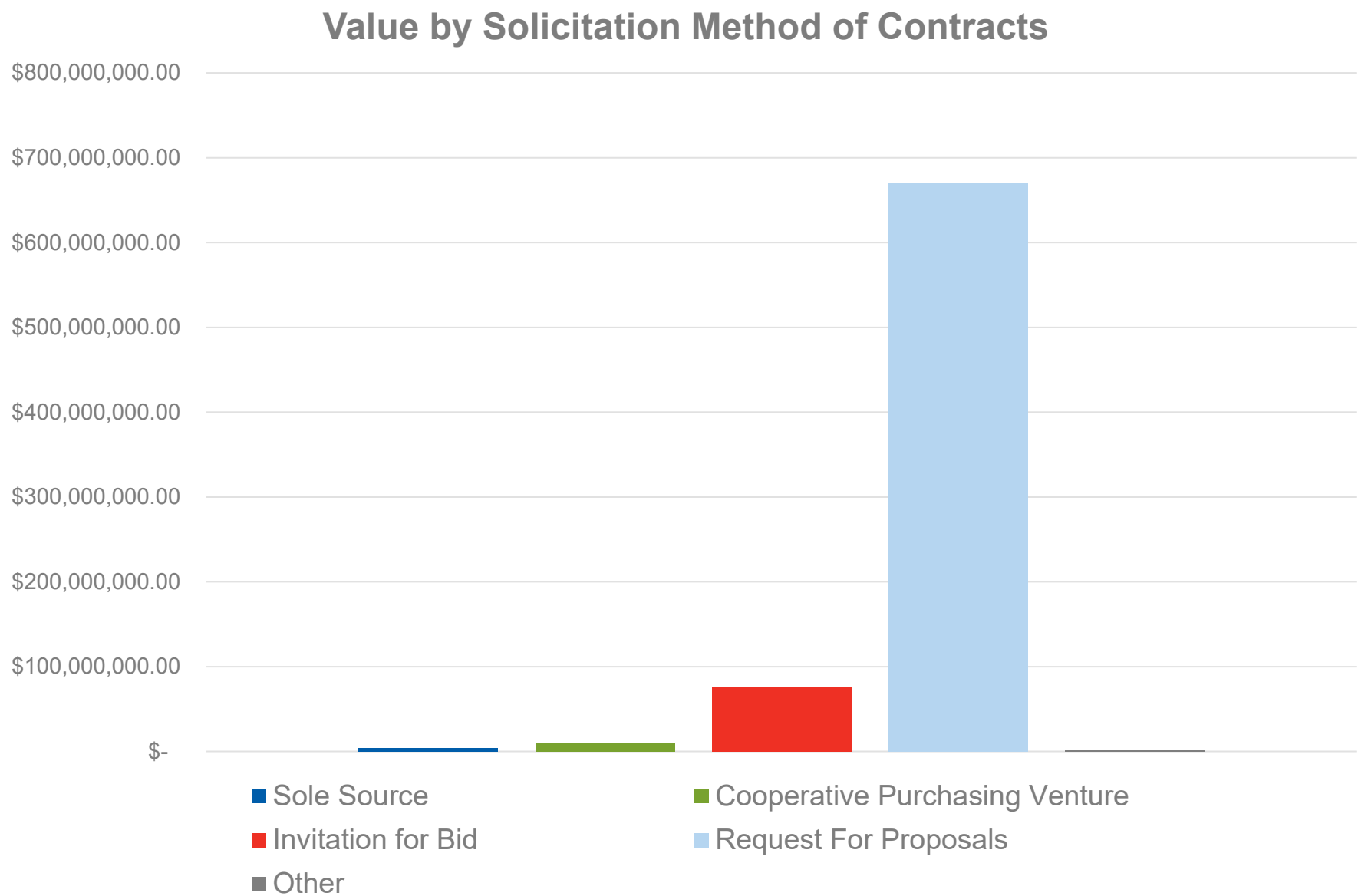
of Contracts by Solicitation Method



Procurement Summary Information

2026 Quarter 2

Contracts Greater than \$175,000



Procurement Summary Information

2026 Quarter 2

Quarterly Comparison

Contracts Greater Than \$175,000

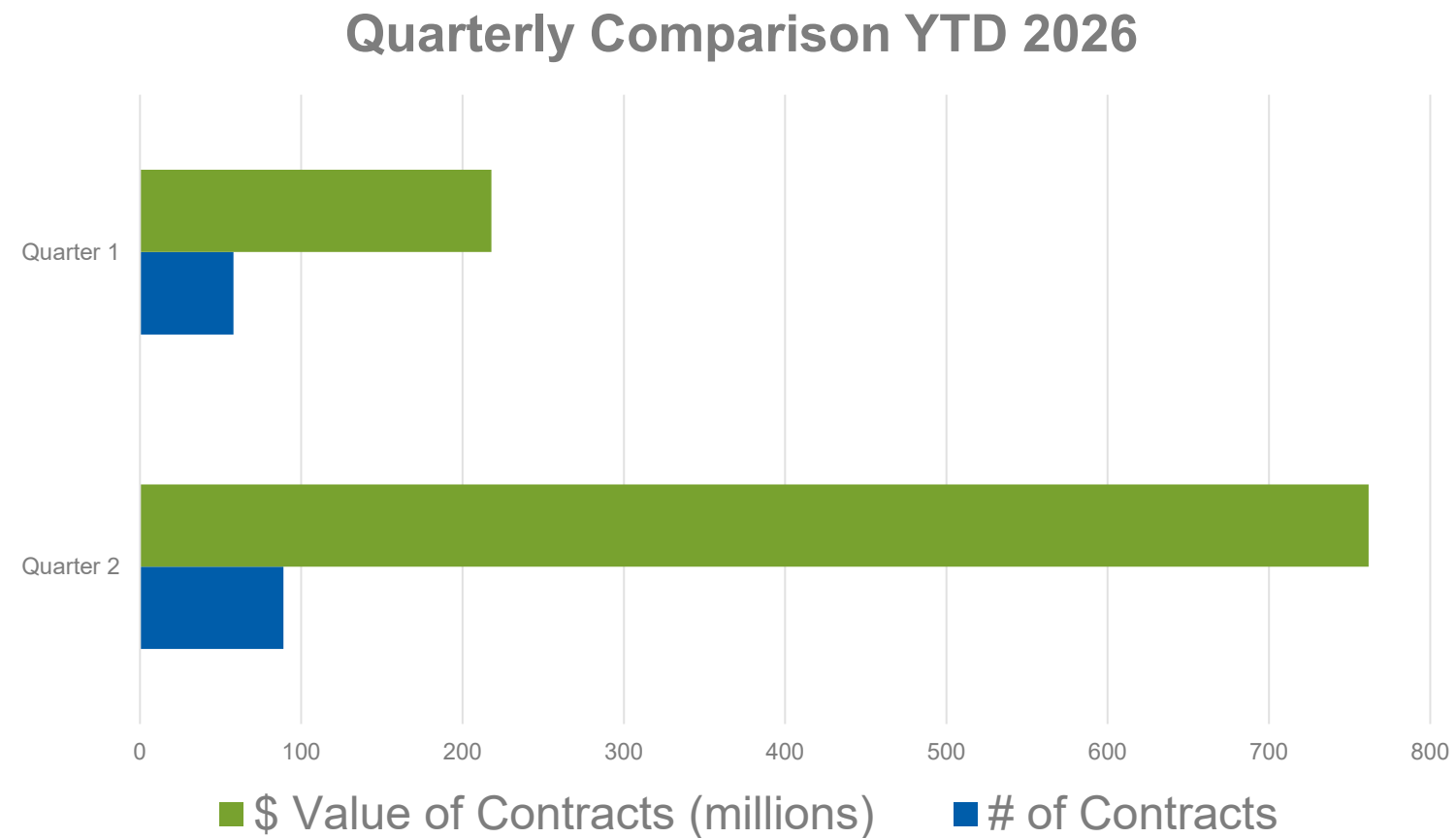
	Number of Contracts	Percent #	Total Value \$	Percent \$
Quarter One	58	39.5%	\$217,753,572	22.2%
Quarter Two	89	60.5%	\$761,663,366	77.8%
Year To Date	147	100%	\$979,416,938	100%

Procurement Summary Information

2026 Quarter 2

Quarterly Comparison

Contracts Greater Than \$175,000



Procurement Summary Information

2026 Quarter 2

MCUB Commitments for Contracts Greater than \$175,000

# Contracts With Goals	# Contracts Met Goals	# Contracts Exceed Goals	# Contracts Did Not Meet Goals	\$ Value of Total Goals	\$ Value of Total Committed	\$ Value Exceeded Goals
21	20	11	1	\$7,755,800	\$12,134,430	\$4,378,630

Procurement Summary Information

2026 Quarter 2

MCUB Commitments for Contracts- Greater Than \$175,000 Quarterly Comparison

Quarter	# Contracts With Goals	# Contracts Met Goals	# Contracts Exceed Goals	# Contracts Did Not Meet Goals	\$ Value of Total Goals	\$ Value of Total Committed to MCUBS	\$ Value Exceeded Goals
One	13	12	9	1	\$2,577,903	\$2,926,077	\$348,174
Two	21	20	11	1	\$7,755,800	\$12,134,430	\$4,378,630
YTD Totals	34	32	20	2	\$10,333,703	\$15,060,507	\$4,726,804

Procurement Highlights

- 3 MTS Transit Service Contracts
- 11 Master Contracts for Interceptor Engineering Services
- Supplier Portal is live! A secure portal for our vendors to manage their own information such as addresses, banking, W9s, etc.
- Successful contract execution for the Negotiated Maintenance & Construction program used for corrective work for Empire WRRF Digester 3 Seal Repair. Procurement developed a template and piloted a new procedure in collaboration with the Office of General Council and Environmental Services to help deliver a usable small construction template and quote form.

Vendor Survey Overview

Current Success:

- Overall experience working with the Council was rated 8/10
- 82% said that the Council effectively communicates contract opportunities to vendors
 - Suggestions included increasing frequency of future opportunities emails
- 97% reported the instructions and information included in bidding documents is sufficient
- 89% reported the Met Council's solicitation and contract execution requirements are clear
- 97% reported contract performance requirements included in the contract are clear and understandable after award

2026 Q2 MCUB Participation Summary



Measuring Success: Two Key Data Points



Commitments

- Construction & contracted services
- Tells us how we are doing
- Compliance assessments

Payments

- Environmental Protection Agency (EPA)/Public Facilities Authority (PFA)
- P-Card
- Individual Project
- Purchase Orders
- US DOT/FTA

MCUB Commitments: Construction & Contracted Services

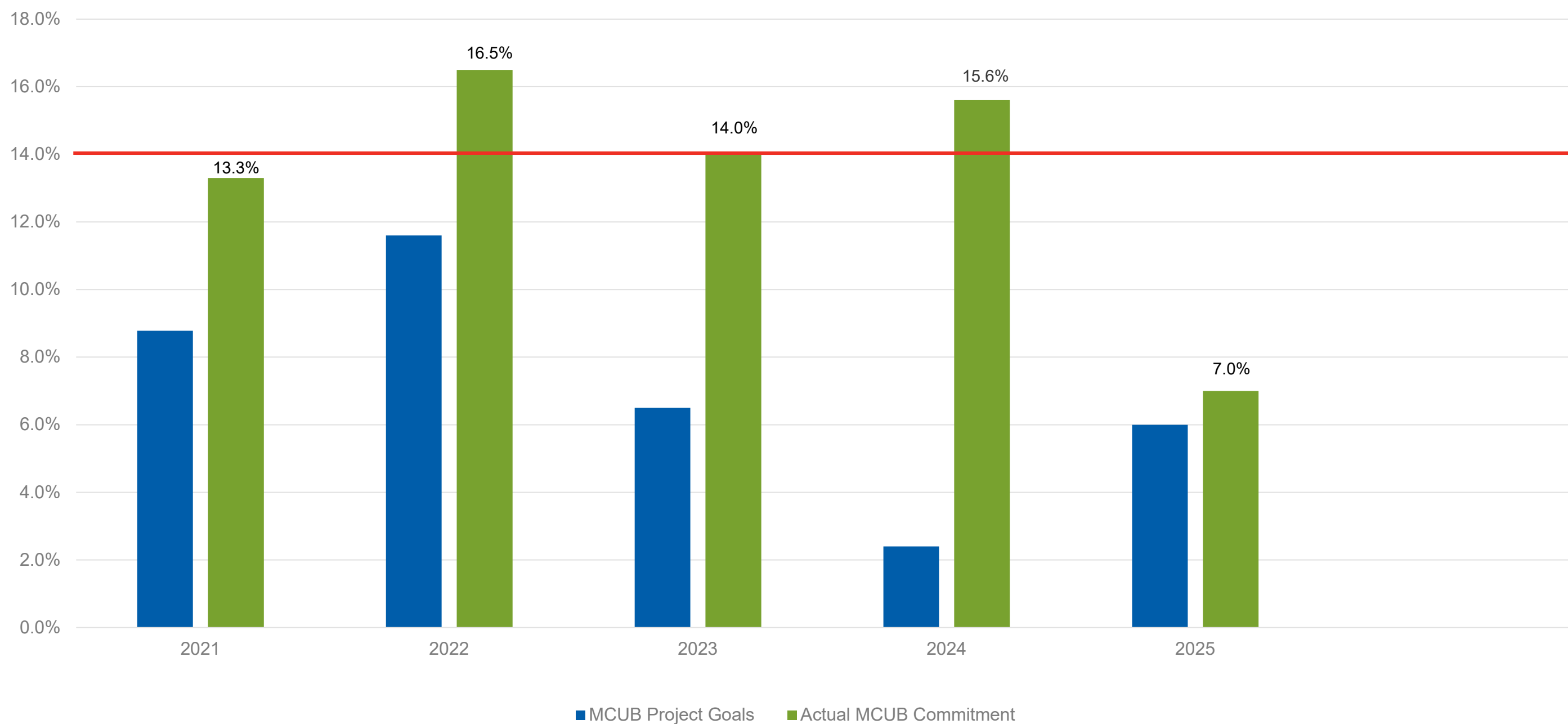


Key Data Point: MCUB Commitments Q2 2026

- We track our work through this metric
 - **Includes:**
 - Projects and/or contracts procured through competitive bid; or
 - Request for Proposals; or
 - Potential proposals
- **Time Period:** Contracts executed during Q2 2026 reporting period
- **Primary Use:** Tells us how we did in incorporating small business participation in the execution of contracts.

Historical Construction & Contracted Services Goal: 14%

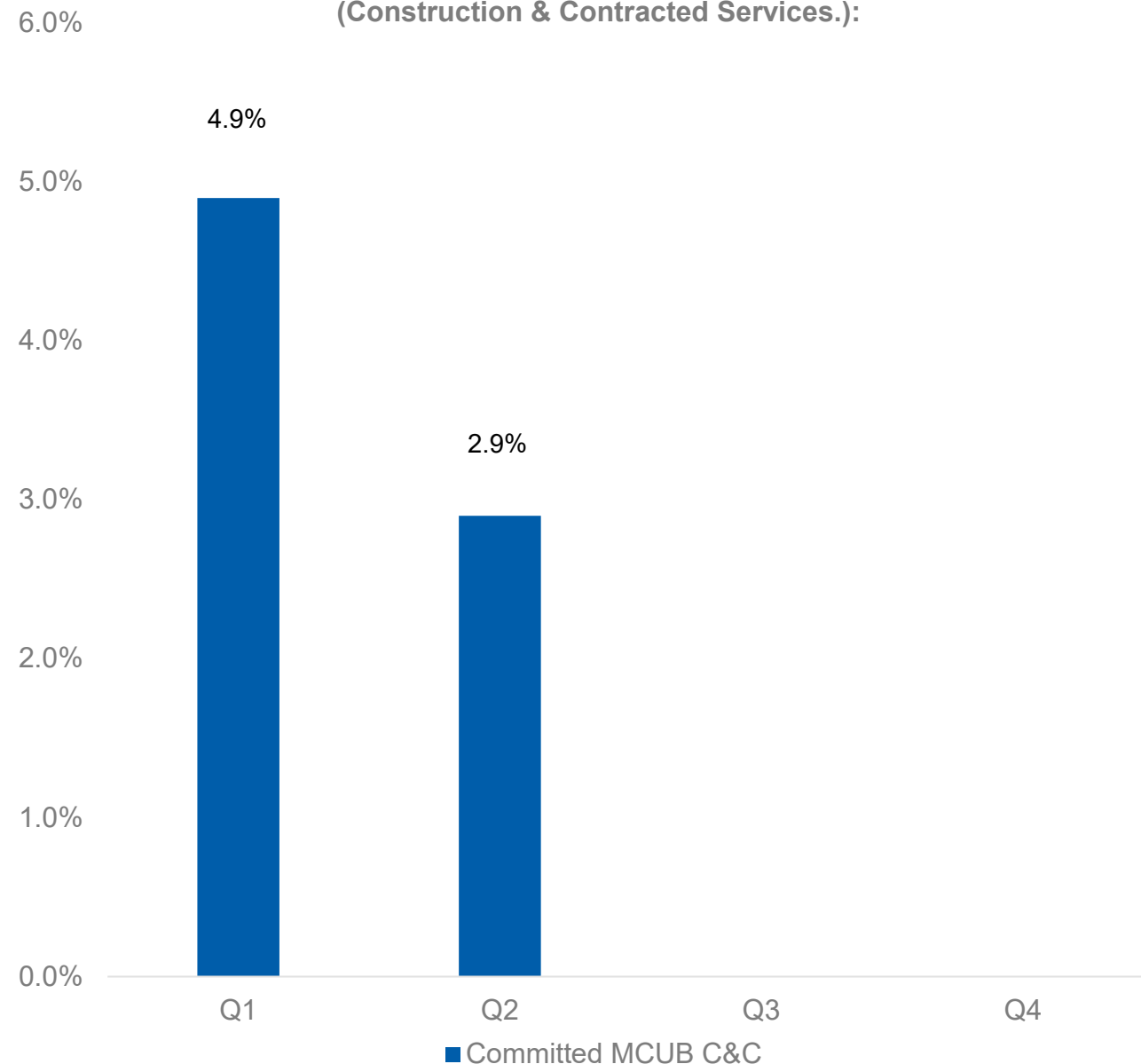
Historical MCUB Commitment Data (Construction & Contracted Svcs.):



Construction & Contracted Services

2026 Quarter 2

Current MCUB Commitment Data
(Construction & Contracted Services.):



2026 Quarter 2 Data and Trends

- We **did not** achieve our goal in Quarter 2 2026
 - 2.9% in Q2: continuation of downward trend from 2025
 - **Why:** Fewer number of contracts reviewed by OCRSB & lower percentage of contracts reviewed. Only one contract awarded to an MCUB as prime.
- None of the five Council divisions achieved the goal
 - Highest participation: Metro Transit 10.7%
 - Metro Transit and MTS increased participation from Q1 to Q2
- Caucasian women business owners had the highest participation in Q2: \$4.2M
- Overall MCUB vendor commitments are trending down
 - **Why:** No participation on procurements not reviewed by OCRSB

Current Payment Data



Direct Payment to MCUB Firms



Key Data Point: Direct Payments to MCUB Firms

- This includes:
 - P-Card payments
 - PO payments for construction
 - PO payments for services
 - PO payments for goods
- This represents ongoing payments for existing contracts and general payments to MCUB firms
- Our payment data can tell us how past participation allows us to meet our commitments and goals

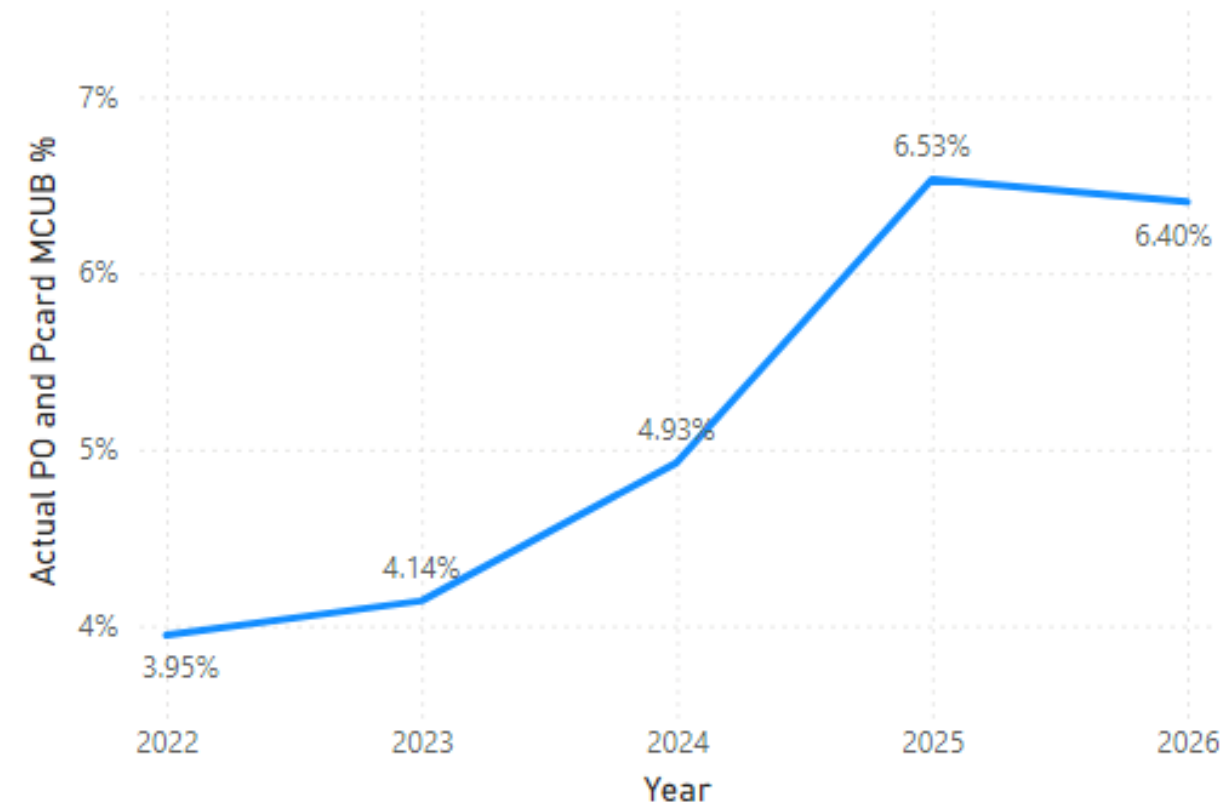
Direct MCUB Spend Trends

2026 Quarter 2

Direct Payments to MCUB Firms:

- Our overall spend has been on an **upward trend**:
 - Current achievement for 2026: 6.4%
 - Total direct payments to MCUBs Q2 : \$8,041,260
- By division:
 - Metro Transit had the highest amount of direct payments in Q2: \$4,796,705
 - Metro Transit had the highest percentage of direct payments to MCUBs in Q2: 12%
 - Regional Administration was 2nd: 8%
- By reported demographics:
 - \$3.7M payments made to Caucasian women
 - \$2.4M to Black Americans

Direct MCUB Spend % Over Time

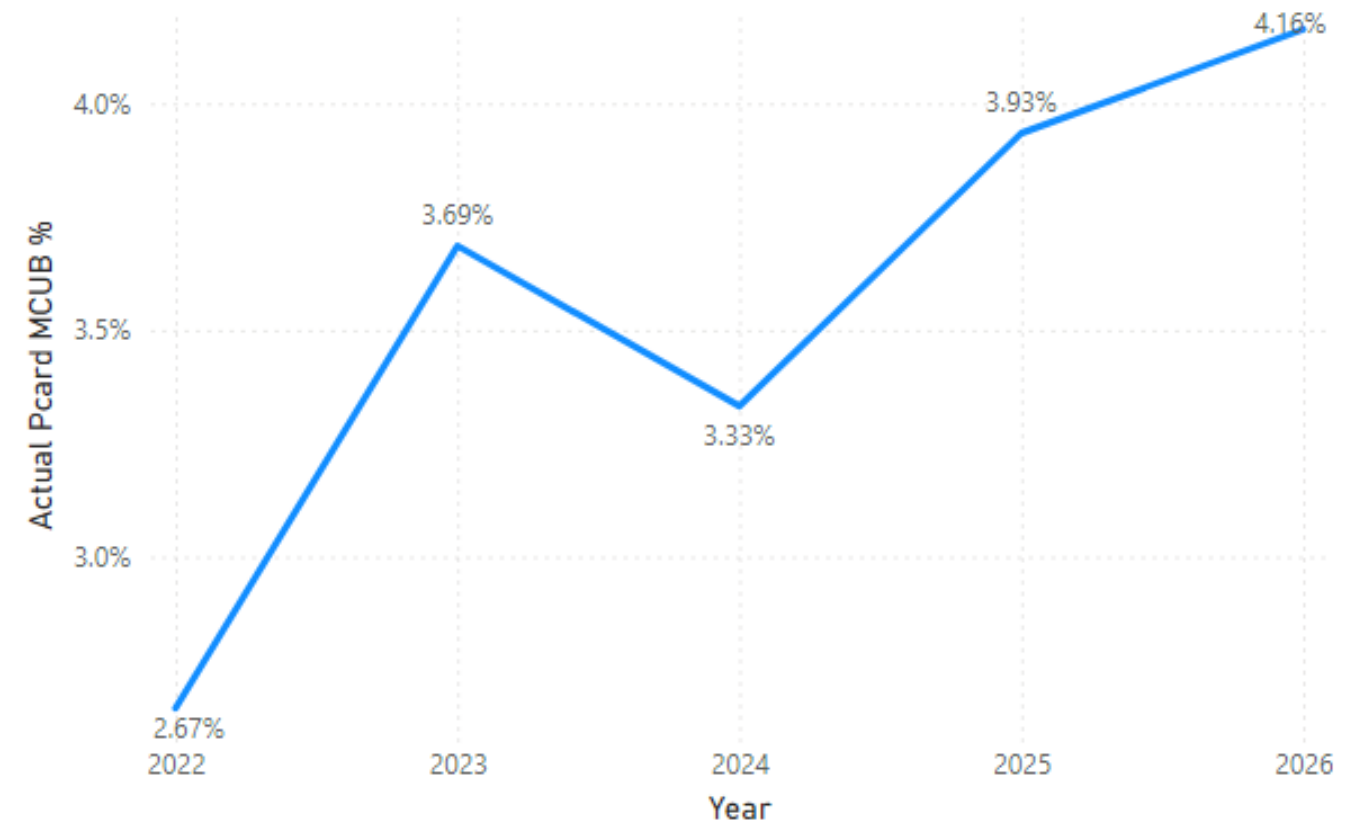


P-Card MCUB Trends 2026 Quarter 2

Direct Payments to MCUB Firms:

- P-Card data differs from the overall trend:
 - Total P-Card payments to MCUBs Q2: \$91,313 (4.8%)
 - P-Card payments have been primarily **trending up** since 2023
 - MTS achieved the highest percentage (25.5%)
- **Why:** Establishing intentional habits

PCARD MCUB % Over Time



Secondary MCUB Payments

Prime to MCUB Subcontractors Q2 2026

- Data reveals the breakdown for our Subcontracted work:
 - Highest participation among Caucasian-owned subcontractors
 - Next highest is among Asian – owned Businesses
- Percentage represents share of total MCUB payments

Ethnicity	Payments	Percent of Total
Caucasian	\$2,744,929.72	90.2%
Asian – Subcontinent American	\$0.00	0.0%
Asian – Pacific American	\$129,337.39	4.3%
Black American	\$56,734.17	1.9%
Native American	\$60,138.75	2.0%
Hispanic American	\$49,641.38	1.6%
Total	\$3,040,781.41	100%

2026 Q2 Data and Success Stories

Council Impact:

- Data
 - Continue to experience growth in our MCUB supplier program
 - Significant legislation - HF 2097 (Companion SF 2038) passed
 - Personal Narrative Workshop were the only courses offered Q2
- Success Story:
 - Identified funding for continued operation of Metropolitan Council's small business supportive services 2026

"The training helped me how to secure my first government contract, and how to use the targeted business enterprise to avoid other business units rescreening me as a vendor."

"A more detailed session on the selection process, how characteristics of a firm are weighted in the selection process, size of firm, experience, cultural and topical expertise."

*"Excited to use my new capability statement!
Thank you for your time and training!"*



Thank You

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