

2026 Q1 Procurement & MCUB Participation Summary



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Contents

Procurement Summary

Contracts Greater Than \$175,000.01	2
Procurements Below \$175,000	4
Goals	5

MCUB Participation Summary

Measuring Success	7
Commitments	8
Payment Data	12

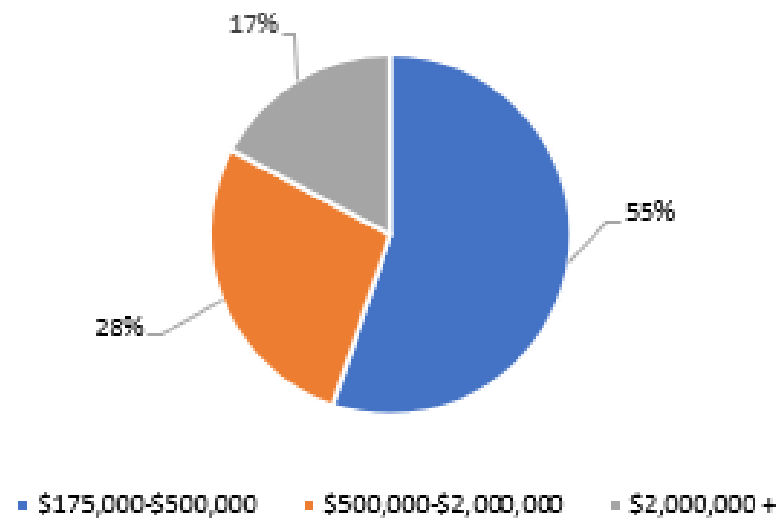
Procurement Summary Information

Quarter 1, 2026

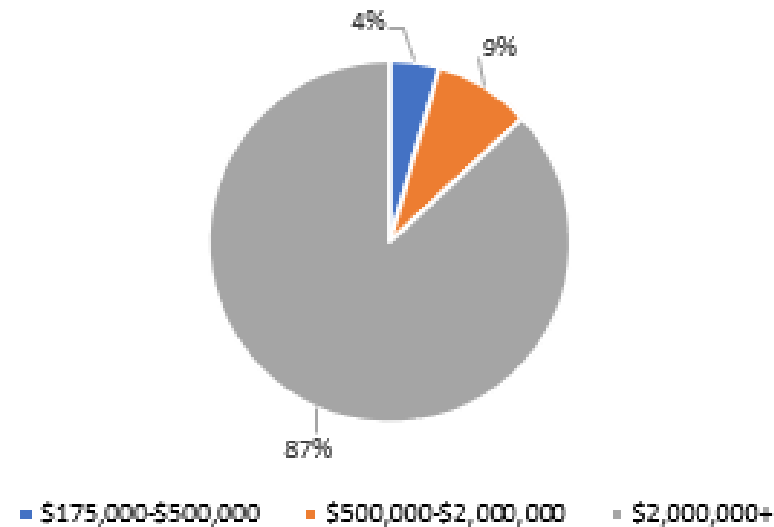
Contracts Greater than \$175,000

Dollar Amount Range	Number of Contracts	Percent Value \$	Total Value \$
\$175,000.01 - \$500,000	32	4.4%	\$9,636,018
\$500,001.01-\$2,000,000	16	8.6%	\$18,821,136
Greater Than \$2,000,000.01	10	87%	\$189,296,418
Grand Total	58	100%	\$217,753,572

Contracts by # of Transactions Q1-2026



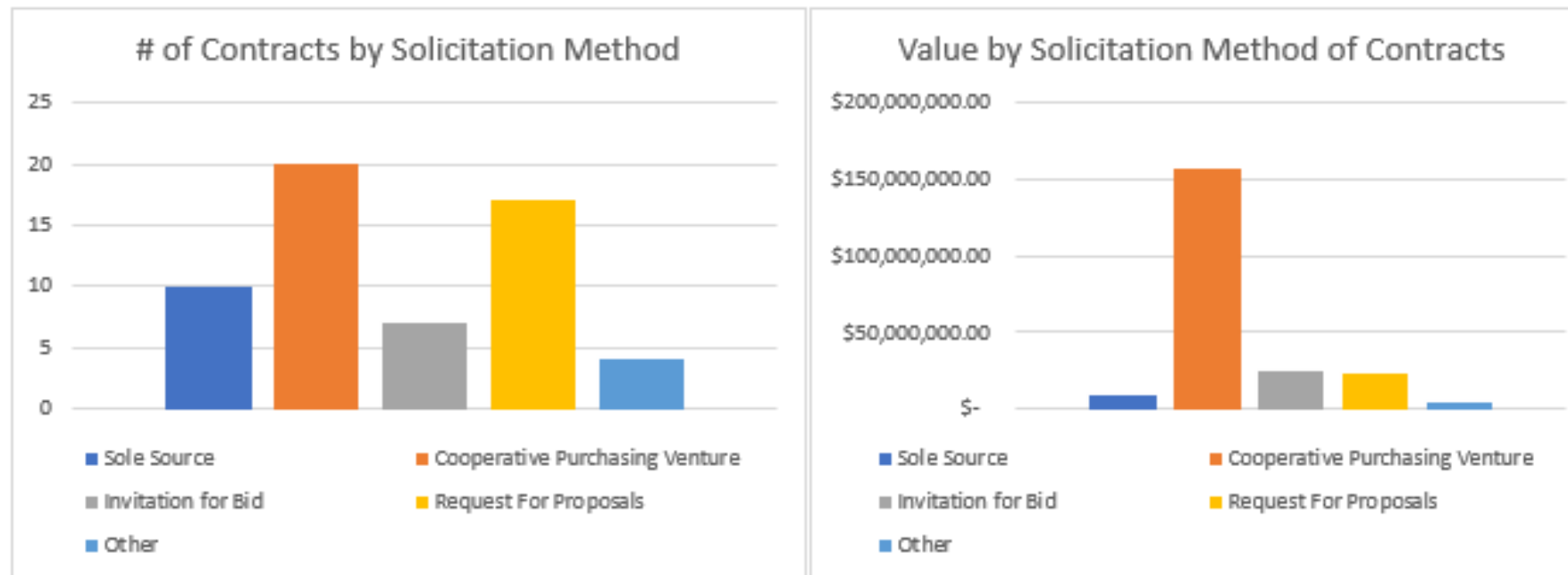
Contracts by \$ Value Q1-2026



Procurement Summary Information

Quarter 1, 2026

Contracts Greater than \$175,000



Solicitation Method	Number of Contracts	Percent Value \$	Total Value \$
Sole Source	10	4.2%	\$9,228,863
Cooperative Purchasing Venture	20	72%	\$156,634,700
Invitation for Bids	7	11.3%	\$24,588,366
Request for Proposals	17	10.8%	\$23,511,995
Other	4	1.7%	\$3,789,648
Grand Total	58	100%	\$217,753,572

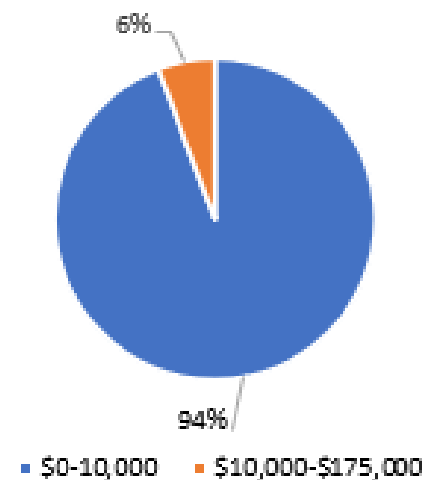
Procurement Summary Information

Quarter 1, 2026

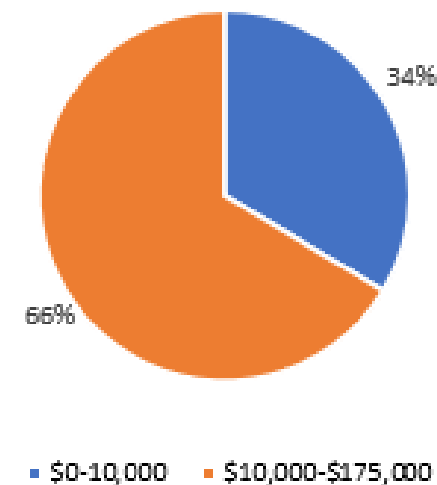
Small Procurements up to \$175,000

Dollar Amount Range	Number of Procurements	Percent Value \$	Total Value \$
Micro Purchase Orders \$0 - \$10,000	10,161	33.6%	\$9,841,461
Purchase Orders \$10,000.01- \$175,000	619	66.4%	\$19,443,444
Grand Total	10,780	100%	\$29,284,905

Small Procurements by # of Transactions Q1-2026



Small Procurements by Value Q1-2026

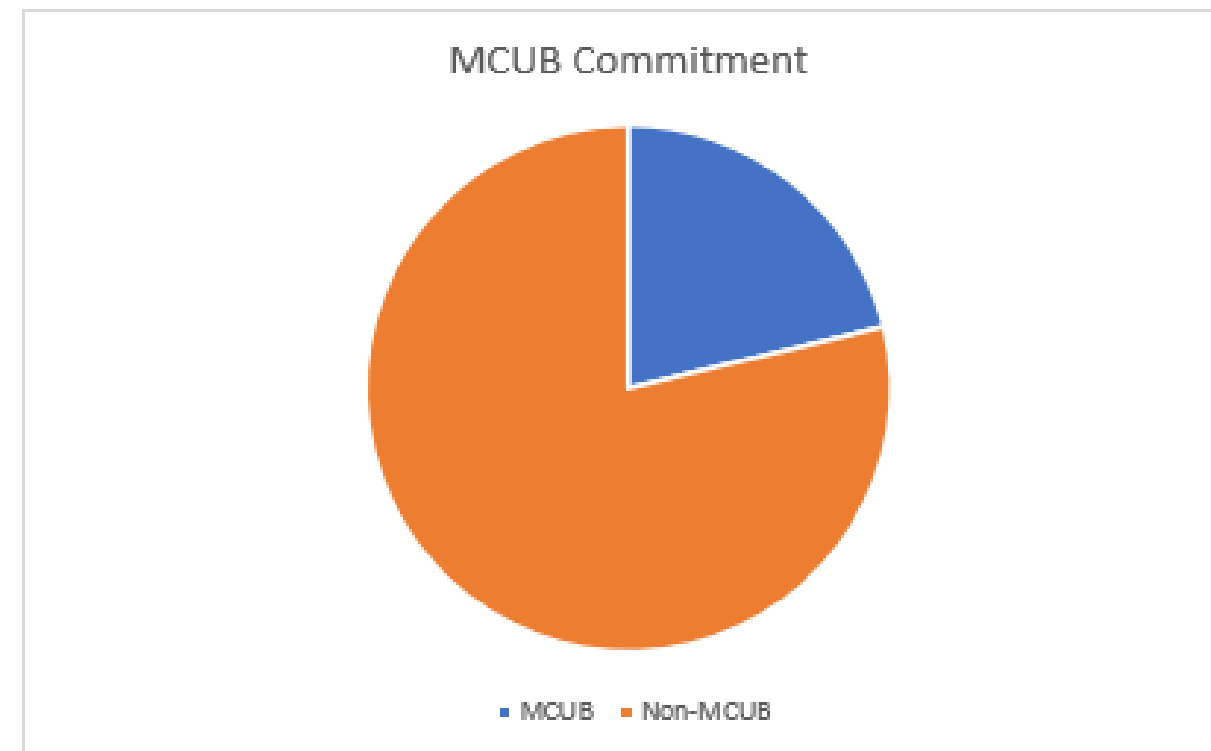


Procurement Summary Information

Quarter 1, 2026

MCUB Commitments for Small Procurements Up To \$175,000

	Number of Procurements	Percent Value \$	Total Value \$
Purchase Orders to MCUBS	1,128	21.2%	\$6,221,226
Purchase Orders to Non MCUBS	9,652	78.8%	\$23,063,679
Grand Total	10,780	100%	\$29,284,905



Procurement Summary Information

Quarter 1, 2026

MCUB Commitments for Contracts Greater than \$175,000

# Contracts With Goals	# Contracts Met Goals	# Contracts Exceed Goals	# Contracts Did Not Meet Goals	\$ Value of Total Goals	\$ Value of Total Committed	\$ Value Exceeded Goals
13	12	9	1	\$2,577,902.92	\$ 2,926,077.15	\$348,174.23

Measuring Success: Two Key Data Points



Commitments

- Construction & contracted services
- Tells us how we are doing
- Compliance assessments

Payments

- Environmental Protection Agency (EPA)/Public Facilities Authority (PFA)
- P-Card
- Individual Project
- Purchase Orders
- US DOT/FTA

Current Commitment Data



MCUB Commitments: Construction & Contracted Services

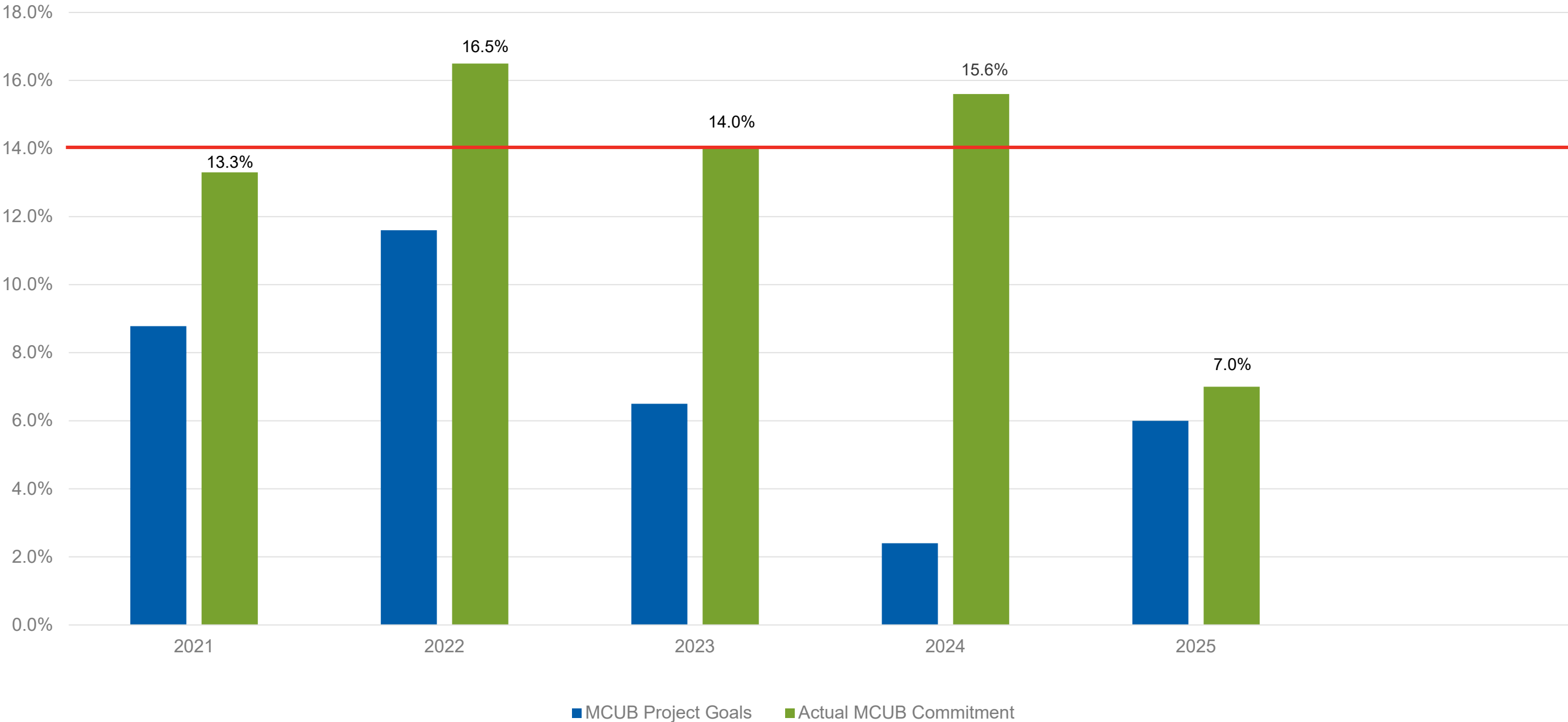


Key Data Point: MCUB Commitments Q1 2026

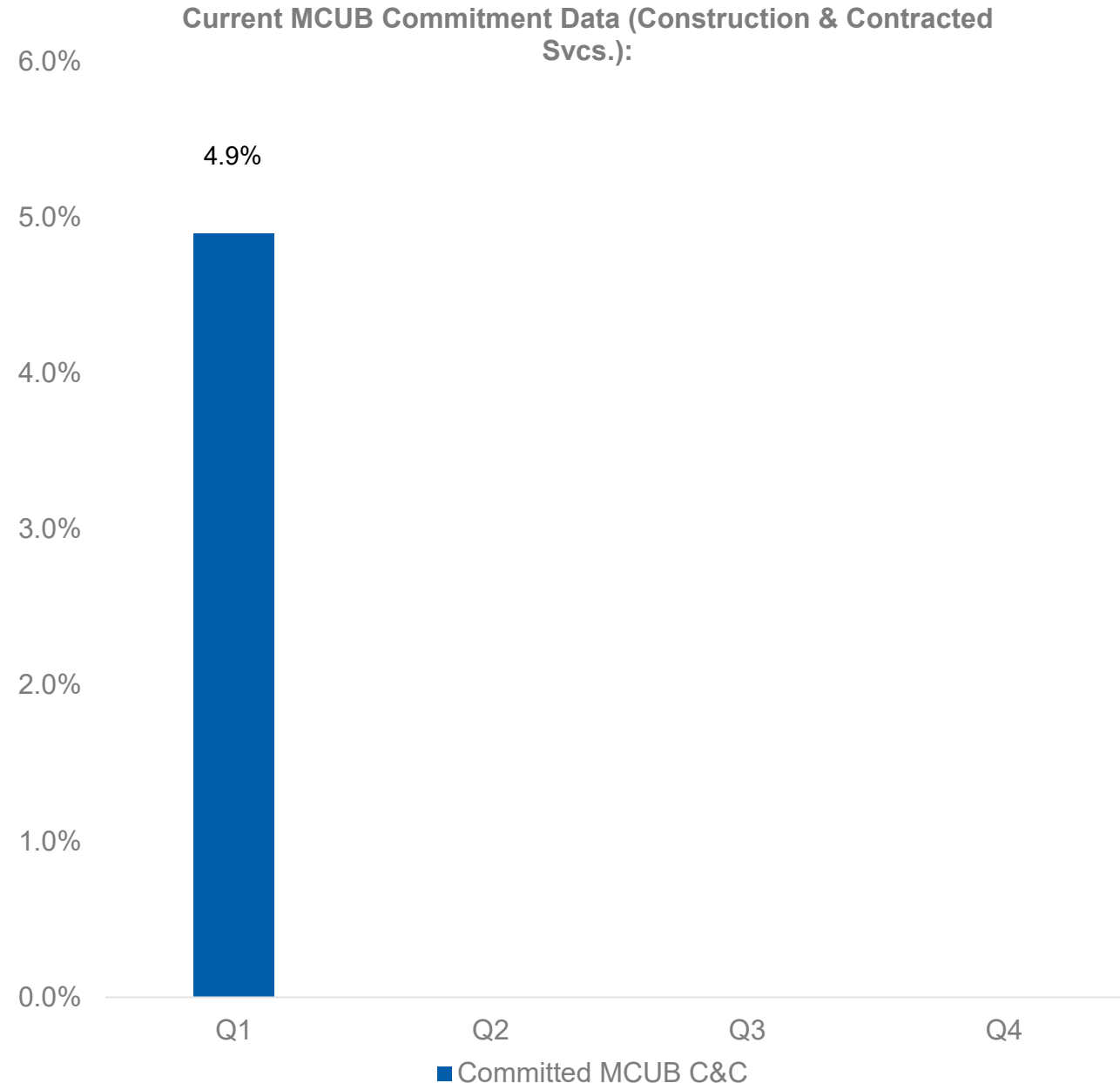
- We track our work through this metric
 - **Includes:**
 - Projects and/or contracts procured through competitive bid; or
 - Request for Proposals; or
 - Potential proposals
- **Time Period:** Contracts executed during Q1 2026 reporting period
- **Primary Use:** Tells us how we did in incorporating small business participation in the execution of contracts.

Historical Construction & Contracted Services Goal: 14%

Historical MCUB Commitment Data (Construction & Contracted Svcs.):



Construction & Contracted Services



2026 Data and Trends: Q1

- We **did not** achieve our goal in Quarter 1 2026
 - 4.9% in Q1: continuation of downward trend from 2025
 - **Why:** Fewer number of contracts reviewed by OEE0 & lower percentage of contracts reviewed. Only one contract awarded to an MCUB as prime.
- None of the five Council divisions achieved the goal in Q1
 - Highest participation: Environmental Services 9.1%
- Caucasian women business owners had the highest participation in Q1: \$1.6M
 - Overall program participation is trending down
 - **Why:** No participation on procurements not reviewed by OEE0

Current Payment Data



Direct Payment to MCUB Firms



Key Data Point: Direct Payments to MCUB Firms

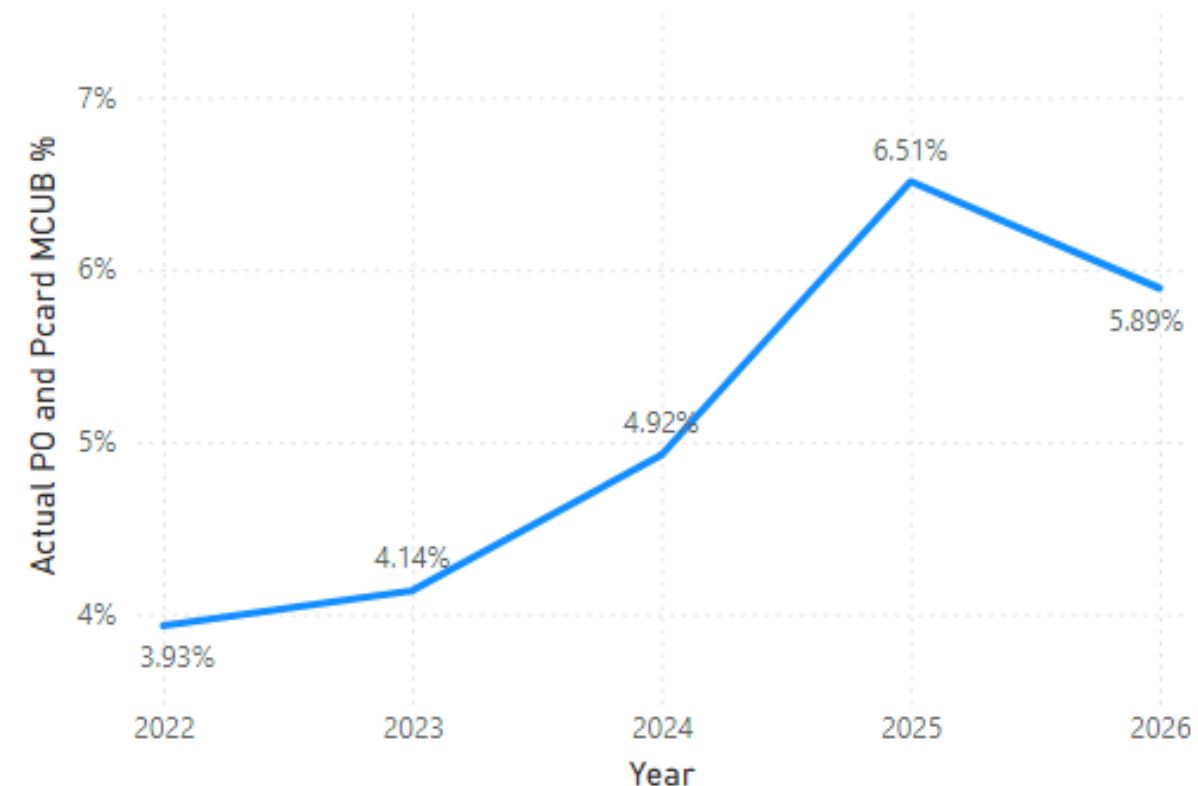
- This includes:
 - P-Card payments
 - PO payments for construction
 - PO payments for services
 - PO payments for goods
- This represents ongoing payments for existing contracts and general payments to MCUB firms
- Our payment data can tell us how past participation allows us to meet our commitments and goals

Direct MCUB Spend Trends

Direct Payments to MCUB Firms:

- Our overall spend continues an **upward trend**:
 - Current achievement for 2026: 5.9%
 - Total direct payments to MCUBs Q1 : \$11,013,530
- By division:
 - Metro Transit had the highest amount of direct payments in Q1: \$6,440,397
 - Metro Transit had the highest percentage of direct payments to MCUBs in Q1: 13%
 - Regional Administration was 2nd: 10%
- By reported demographics:
 - \$4.2M payments made to Caucasian women
 - \$3.0M to Black Americans Q1

Direct MCUB Spend % Over Time

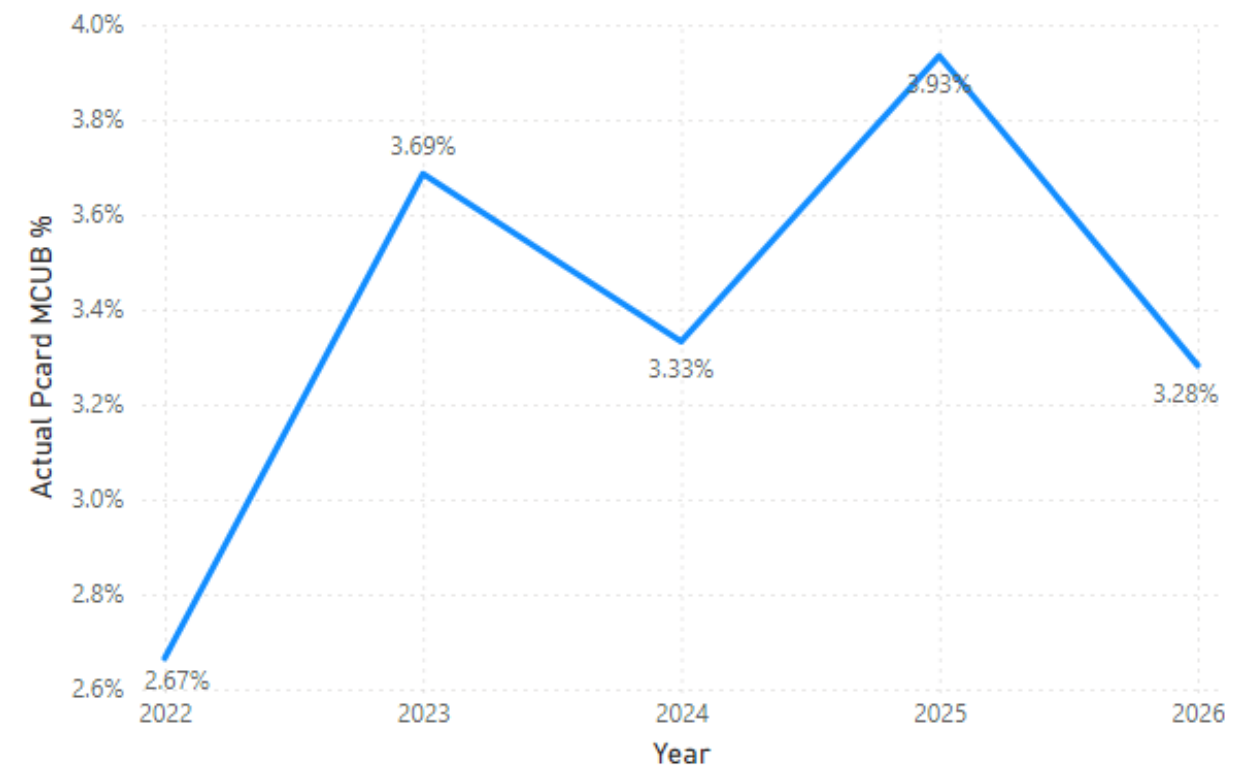


P-Card MCUB Trends

Direct Payments to MCUB Firms:

- P-Card data differs from the overall trend:
 - Total P-Card payments to MCUBs Q1: \$86,679 (3.3%)
 - P-Card payments have been **trending up and down** since 2023
- **Why:** Establishing intentional habits

PCARD MCUB % Over Time



Payment Data

Secondary MCUB Payments: Prime to MCUB Subcontractors Q1 2026

- Data reveals the breakdown for our Subcontracted work:
 - Highest participation among Caucasian-owned subcontractors
 - Next highest is among Asian – Black American-owned Businesses
- Percentage represents share of total MCUB payments

Ethnicity	Payments	Percent of Total
Caucasian	\$939,377.92	90.1%
Asian – Subcontinent American	\$0.00	0.0%
Asian – Pacific American	\$22,325.76	2.1%
Black American	\$57,458.38	5.5%
Native American	\$20,288.54	2.0%
Hispanic American	\$2,700.00	0.3%
Total	\$1,042,150.60	100%

2026 Q1 Data and Success Stories

Council Impact:

- Data
 - Continue to experience growth in our MCUB supplier program
 - Significant legislation - HF 2097 (Companion SF 2038) passed
 - Personal Narrative Workshop and Introduction to Government Contracting were the most popular courses in Q1
- Success Story:
 - 105 small businesses took advantage of the Metropolitan Council's small business supportive services Q1 2026

I want to express my gratitude to you for all the work you put into the branded templates and the website review. Your dedication and attention to detail truly brought tears to my eyes after our last meeting. As a new business owner, there are days when the challenges seem overwhelming. However, having programs like this and people like you and Project Solutions in my corner makes all the difference. Your support helps us find direction and see the possibilities ahead. Thank you once again for everything you all do!
~Melissa Coutier, The Compliance Shop



Thank You

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